

# OneAsia Newsletter

2019 Vol. 1

## Cover Story

### Big Data Connectivity: the Key Factor for Virtual Banking Success

#### Facilitating Virtual Banking System with Robust ICT Infrastructure

Today, virtual banking deploying Hong Kong as a base is growing rapidly in the Greater Bay Area. Hybrid IT architecture has become the trend for virtual banking IT support model.

OneAsia, a leading Data Center and IT solution services provider, has been working closely with traditional core banking customers since 2009. We keep clients connected and protect customers' data under enterprise-grade secure infrastructure with carrier-neutral connectivity. Bounded with restricted Service Level Agreement, OneAsia's multi-cloud management portal provides a fully diversified route for cross-border connectivity.



Direct Access Across Greater China Region

## OneAsia's Diversified Connectivity in Greater China

OneAsia offers a fully protected fiber-optic network across major cities in the Greater China region, including Beijing, Shanghai, Guangzhou, Shenzhen, Chengdu, and Hong Kong, as well as Taiwan.

With carrier-neutral connectivity and green data center presence in Hong Kong Kowloon Bay, Shanghai WaiGaoQiao, and Nantong, OneAsia guarantees our clients with fully licensed ISP and last mile solutions among CBDs in China.



Kowloon Bay Data Center



WaiGaoQiao Data Center

## OneAsia New Expansion in South East Asia

### OneAsia Networking in Terengganu Investment Meet

To further expand across the South East Asia region, our Founder and CEO Charles Lee participated in the Terengganu Investment Meet on 14th February, 2019. OneAsia officially started collaborative relationship with Malaysian government on data center investment, cloud platform solutions, and digital transformation.



### OneAsia Kicked-off Data Center Development in Cambodia

OneAsia is delighted to participate in Digital Cambodia 2019 at Phnom Penh on 15th-17th March. Coordinated by Smart City Consortium, we are going to kick-off data center development with the Cambodia government. Our Executive Director Vincent Wong also shared the thoughts and perspectives on cloud and big data latest trend.



# OneAsia Partner Engagement

## OneAsia x Megaport

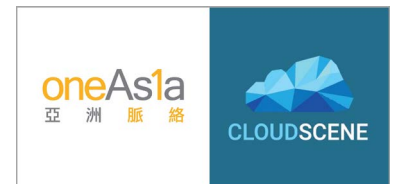
We are excited to announce our partnership with Megaport to provide Express Connect to Any Cloud (ECAC) to Hong Kong based enterprises. The partnership provides secure and on-demand managed connections throughout the Asia Pacific region to over seven well-known public cloud service providers.



## We are Recognized by Cloudscene

It is our great honor to be recognized as a certified service provider at Cloudscene! Our data center ability has earned a top ranking in China and Hong Kong on the world's largest connectivity directory for colocation and cloud service providers. Check out our data center capacity here:

<https://cloudscene.com/service-provider/oneasia-network>



## OneAsia Joined Cloud 28+

OneAsia has officially joined Cloud28+, the world's largest independent community promoting cloud services and knowledge sharing. It serves worldwide end customers, cloud service providers, solution providers, and government entities dedicated to accelerate platforms for enterprise cloud adoption.

<https://cloud28plus.com/APAC/partner/OneAsia-Network-Limited>



## Microsoft Partner Gold Cloud Platform

Now, you can find OneAsia through Microsoft Azure Marketplace <https://azuremarketplace.microsoft.com/> and Microsoft AppSource <https://appsource.microsoft.com/>. You can explore OneAsia on these platforms which have been certified and optimized to run on Azure.



## Amazon Web Services Partner Network (APN)

OneAsia has been certified as one of the APN Consulting Partners at Amazon Web Services. Being a qualified Amazon Web Services Certified Solutions Architect Associate, we are now ready to help you at any stage of your cloud adoption:

<https://amzn.to/2JsrNcv>



## Google Cloud Partner

At Google Cloud Partner Network, you can find OneAsia providing cloud interconnection to Google Cloud Platform with a list of key features and benefits. Find out more at:

<https://bit.ly/2CyHc53>



# Event Highlights

OneAsia has participated in top international events to showcase our latest solutions to industry pioneers and elites.

## C-levels Executives Panel Discussion in iCU Amsterdam 2018

At the iCU Amsterdam 2018 held on 18th-19th September at Sofitel, the Netherlands, our Founder and CEO, Charles Lee joined the panel discussion “Leadership, Strategy, and Innovation – Succeed in Digital Transformation”, together with C-level executives from Telstra, City Network Hosting, Eurofiber and Megaport.



## OneAsia's Debut in Google Cloud Summit

OneAsia showcased the latest managed cloud solution and exchanged ideas with visitors in the Google Cloud Summit 2018 held on 9th-10th October at Kerry Hotel, Hong Kong.



## OneAsia in Hong Kong International Computer Conference

We have presented our connectivity network, cloud, and data center in the Hong Kong International Computer Conference on 6th-7th November, 2018 at Hong Kong Convention & Exhibition Centre. The sharing sessions on cybersecurity, shared economy, and cross-border opportunities have brought valuable insights!



## Speaking Out in Microsoft Tech Forum

OneAsia was glad to be invited as a speaker in the Microsoft Tech Forum on 12th November, 2018 at The Hub Hong Kong. Our Executive Director Vincent Wong spoke on the topic: The Key Factors for Establishing Multi-site Geo Resilience.



## OneAsia in DCD Converged Hong Kong

The much-anticipated data center and cloud infrastructure transformation event took place on 15th November, 2018 at the Mira Hong Kong. Our Executive Director, Vincent Wong shared his insights on the topic: 'How to optimize your on-premise data center operating model to enable hybrid IT?'



## OneAsia Featured in Capacity Asia 2018

We took part in the successful Capacity Asia 2018 event at Conrad Hong Kong. Our Founder and CEO Charles Lee was one of the panelists in the panel discussion "Diversifying your Data Center Offering", together with C-level executives from Equinix Asia Pacific, Global Switch, London Internet Exchange and Megaport.



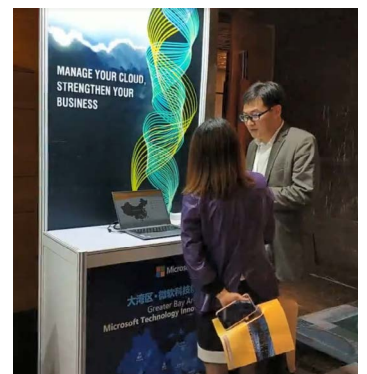
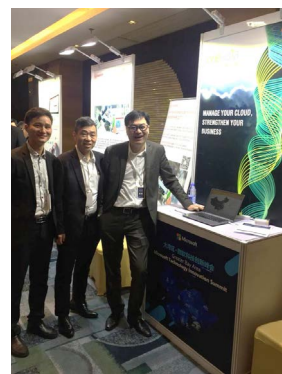
## Showcase and Share in Hong Kong Summit 2019

A fruitful event where OneAsia showcased our diversified connectivity, robust network, and secure last mile bandwidth at The Langham Hotel on 14th January, 2019. Our Business Development Director Keeny Leung shared valuable insights in - "The Age of AI, Machine Learning & Cognitive Intelligence in the Digital Era and Beyond panel."



## Greater Bay Area Microsoft Tech Innovation Summit

As one of the Microsoft partners, OneAsia was excited to participate in the captioned event at JW Marriott Hotel Shenzhen on 6th March, 2019. To promote cloud adoption at this growing economic hub, we demonstrated our hybrid multi-cloud managed service and diversified connectivity in Greater China.



# Upcoming Events

## Cloud Expo Asia 22nd-23rd May 2019

Cloud Expo Asia Hong Kong, the largest regional technology event returns at HKCEC! This year, OneAsia is going to present our insight on global growing IT infrastructure requirements due to industry and consumer demand, especially in the data center and cloud computing sector. See you all there!

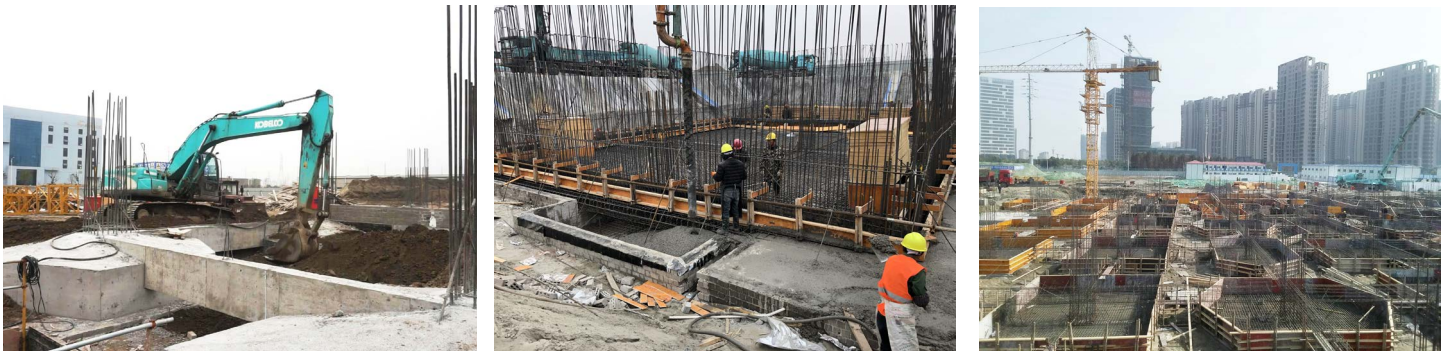
For more details, please visit: <https://www.cloudexpoasiahk.com/>



**CLOUD EXPO  
ASIA**

# OneAsia Nantong Data Center

Capturing the golden opportunity of skyrocketing growth rate in the data center market, we are building our strategic flagship data center in Nantong, Jiangsu in China.



Total Gross Area	About 320,000 m <sup>2</sup>
Buildings	5 Data Centers and 1 Operational Center
Server Racks Capacity	About 20,000 racks
Phase 1 Expected Completion Date	Late October in 2019

# OneAsia China Website Launched

<http://www.oneas1a.cn/> was officially launched in September 2018. The brand new website layout with clear products/services categorization provides visitors a quick overview of OneAsia's network connectivity, multi-cloud management portal, and data centers colocation.



#### 数据中心

从单机托管到定制数据中心交付，我们可以快速满足您的需求

[了解更多](#)



#### 网络互连

依靠稳定、快速的网络，我们将您和客户、合作伙伴以及您的云服务商紧密连接

[了解更多](#)



#### 云计算

为您的云计算应用提供最高效的解决方案

[了解更多](#)

## Accomplishments

### OneAsia is APAC CIO Outlook Top 25 Managed Service Provider 2018

OneAsia is honored to be recognized as one of APAC CIO Outlook Top 25 Managed Service Providers – 2018. Our Founder and CEO, Charles Lee highlighted the company's competitive edge that leads to its success: agility, cost-effectiveness, and security.

Read more: <https://bit.ly/2TPb15w>



## OneAsia Crowned CIO Advisor Top 10 Cloud Solution Providers 2018

OneAsia Network Limited is honored to be recognized as one of CIO Advisor Top 10 Cloud Solution Providers 2018. Our founder and CEO, Charles Lee shared his view on OneAsia's successful cloud infrastructure experience in providing a built-to-suit turnkey solution and exclusive colocation services in the Asia-Pacific region.

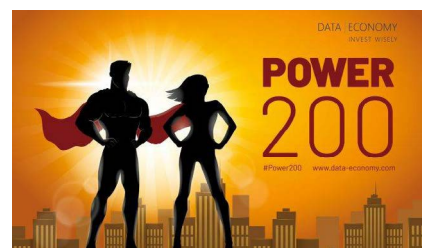
Read more about OneAsia's competitive edge that leads to success:  
<https://bit.ly/2HwKaLt>



## Founder and CEO Charles Lee Nominated in Power 200 The World's Most Influential Data Economy Leaders

Power 200 is a biannual global list which shows top 200 industry elites in data center, cloud and data sectors. This inaugural listing is organized by Data Economy, a magazine which captures the latest cloud and data center industry information for enterprise leaders and professional intermediaries.

Find out more at <https://bit.ly/2HOZGBX>



# Corporate Social Responsibility

## Leadership Enhancement for Serving Principals of Education University

OneAsia, a subsidiary of the Legan Group, receives the Partnership for Educational Excellence Award from The Education University of Hong Kong as recognition for its continual effort in the Program of Leadership Enhancement for Serving Principals.

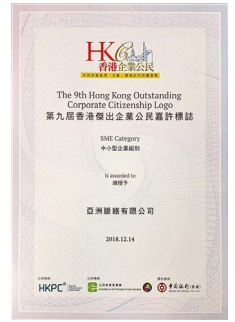
This program aims at enabling principals/vice-principals to acquire a global perspective of leadership beyond the school context through seminars given by experienced leaders in various industries.





## Outstanding Corporate Citizenship Award by Hong Kong Productivity Council

OneAsia is honored to receive the 9th Hong Kong Outstanding Corporate Citizenship Award from Hong Kong Productivity Council (HKPC) and the Committee on the Promotion of Civic Education (CPCE).



## OneAsia Cheered for Uniform Run 2019

The Uniform Run 2019 is a fundraising charity event co-organized by Legan Foundation and SportsRoad. The OneAsia team participated in the 4km and 10km race in January 2019, showing support to the underprivileged. Our Executive Director Vincent Wong was honored to be one of the kick-off ceremony guests.



# Service Update

## Free Assessment Offer - Migrate Apps and Data to Any Cloud

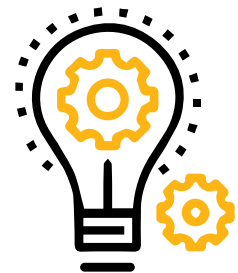
Want to experience OneAsia's powerful and agile multi-cloud solutions? You can now enjoy free assessment for our managed cloud solution. The offer includes infrastructure assessment, assessment review, and proof of concept. Grab the chance to strengthen your business by migrating to the cloud!



Infrastructure Assessment



Assessment Review



Proof of Concept

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