

OneAsia Newsletter

2018 Vol.1

COVER STORY

In sync with HKSAR “Greater Bay Area” policy OneAsia new Data Center opens in Kowloon Bay

The big picture at Pearl River Delta

With China's unprecedented economic growth and urbanization since 40 years ago, the major cities of the Pearl River delta have sprawled to such an extent that they now collectively form a mega city. The Greater Bay Area Initiative is the Chinese central government's plan to link the cities of Hong Kong, Macau, Guangzhou, Shenzhen, Zhuhai, Foshan, Zhongshan, Dongguan, Huizhou, Jiangmen and Zhaoqing into an integrated economic hub. The area boasts a 68 million population with a combined GDP of over US\$1.3 trillion. Promoting infrastructure connectivity is one of the seven key cooperation areas under the framework agreement of this bold plan.

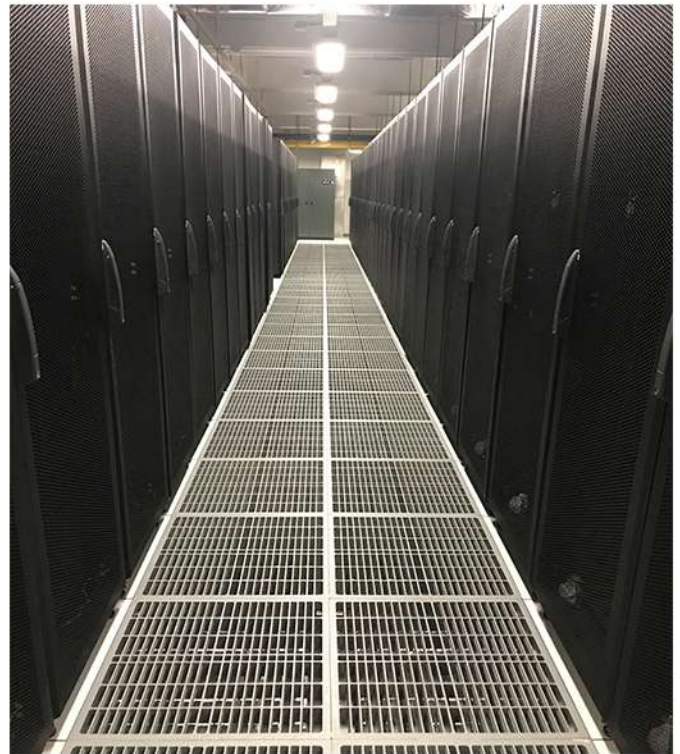


Facilitating growing global business circuit

Capitalizing on the growing linkages in the Greater Bay Area, OneAsia continues to expand its data hosting capabilities in Hong Kong. To meet the tremendous market demand, the brand new data center provides world class data center facilities with value-added solutions, addressing a wide array of requirements faced by different enterprises. Located in the heart of East Kowloon Business District, our data center echoes the “Energizing Kowloon East” policy, linking up most of the top data centers in Hong Kong and optimizing internet solutions for local, China and overseas connectivity.



To fulfil the increasing demand of enterprises wishing to enter China and getting on the global business circuit, our brand new data center serves as a springboard to help meeting the market landscape and bringing its competency into full play. With our quality service and technical expertise-in-house operation team, the OneAsia Data Center can guarantee an exceptional experience.



TECHNOLOGY UPDATE

Digital Workplace solution Leverage on cloud to maximize IT resources

Today, never-ending demands and changes require corporates to respond to the market instantly, traditional workplace is no longer fit for such environment. Equipped with extensive IT applications, OneAsia's Digital Workplace is a transformed operation style which provides flexibility to enhance work efficiency. Companies that embark on this challenging process today will benefit from a clear advantage in productivity, innovation, colocation and overall employee satisfaction.

FEATURES



Seamless and unified communications among internal staff

IP based PBX with unified messaging and audio conference platform

HD video conferencing anywhere with any devices



Extensive cloud compute solution

Flexible resources allocation with cloud based file servers and other applications on OneAsia 's cloud management platform

Cloud neutral platform enables a migration from any-to-any cloud service provider



Value-added service for email functions

Email Archiving with Office 365 allows internal staff to access emails in the archive or export them

Anti-virus and anti-spam securing the external and internal files



CCTV on Cloud

With IP cameras and cloud storage, users enjoy real time monitoring in anytime and anywhere

BENEFITS



Cost Savings

Pay as you go grow instead of the traditional one off investment



Ease of migration

OneAsia managed services provide quick adoption in Digital Workplace



Security

Protect your important digital information and prevent cyber crimes



Real-time collaboration

Anywhere, anytime and boundless cross border communications

PROJECT UPDATE

Hong Kong – French bank moves to new BCP site

Our client is an international bank headquartered in France. It is the world's third largest bank by total assets and seventeenth by market capitalization. With divisions supporting Global Transaction Banking, International Retail Banking and Financial services, it is essential for the bank to apply high security and monitoring to their data. Taking in consideration of their previous BCP site was a cold site with a pressing contract termination date, the bank has turned to OneAsia for a brand new BCP as their warm site. It allows them to put their staff in the site for work duties with easy transport access to the location. Given a tight schedule, OneAsia managed to complete the site in one and a half month.



Our operational support team provides the bank with 24x7 monitoring system and mirrored their previous security access system in the new site to reduce extra equipment cost. Furthermore, we are able to arrange the carrier that the bank has appointed as our service is carrier neutral.

Hong Kong - Holistic IT system for R-pac Hong Kong's relocation



An international branding and packaging service provider with over a thousand staff working in countries across the globe, R-pac's I.T. infrastructure is at its Hong Kong regional headquarters located in an old industrial building. Due to redevelopment, the head office needed to move. OneAsia, serving as their service provider, provided a holistic turnkey solution for R-pac's relocation,

including upgrading its entire system with data center deployment at the new office to host the internal system. With the OneAsia's cross border IEPL services, cross border business operation between Hong Kong and China remains seamless, which offers thanks to reliable connectivity with higher availability.

Equipped with OneAsia's iMon 365 24x7 monitoring system, and leveraging on its strong data center hub and network coverage in Asia-Pacific, the company's stability and business operation efficiency are guaranteed with a 50% increase. In addition, the agility of cloud service enables the continual growth and cost saving.

Hong Kong - Sing Tao's migration to Digital Workplace

Hong Kong's second largest Chinese language newspaper, Sing Tao Daily, has expanded its business to online and oversea. To maintain a smooth operation and deal with the increasing demand of mobility for reporters that work around the clock, the company needs an innovative IT system to ensure fast access to update news for all staff. OneAsia's Digital Workplace solution enables reporters to communicate efficiently from overseas, by replacing the existing Analog Phone solution which has been used for over 10 years with the Unified Communication System powered by Deltapath frSIP solutions. It comes with mobile App, video call, recording system and web user panel, providing a well-rounded digital workplace service to Sing Tao Daily.

OneAsia's Digital Workplace offers a reliable and secure online communication solution for all staff



within Sing Tao Daily, helping management to enhance mobility as well as efficient workforce allocation. Without any extra cost, staffs can connect with regional colleagues seamlessly, hence greatly facilitated the internal communication within the corporate. By teaming up with Deltapath Consulting Services on the overall design blueprint and POC, and with our team of project manager and engineers working closely with Sing Tao 's IT department, we made sure the whole project is flawless and successful, migrating all 1300 phone users and fax to their Tseung Kwan O office.

China - Early bird VIP clients checked in to Shanghai WGQ Data Center



With resource-smart footprint, infrastructure, along with avant-garde technology, OneAsia has since long anticipated the demand in rapid response speed and clients' critical data assets protection. Our answer is to provide a seamless data platform with our inter-connected and comprehensive data center coverage across Asia Pacific. Hence, the Shanghai WaiGaoQiao Data Center has been constructed.

Soon after its launch in May 2017, one-third of the total capacity has been leased. Among these early checked-in VIP clients are major and prominent institutions in China, such as the world's largest telecom company and national joint-stock commercial banks. Their requirement and standard for data center are remarkably high. OneAsia's Shanghai state-of-the-art data center, with a total of 26,000 sqm, planning of 6,000 cabinets in all, is situated in the WaiGaoQiao (WGQ) Free Trade Zone, where customers can benefit from the tax-free policy. With convenient and stable network and high reliability and security IDC hosting service, the data center will provide a stable and efficient IT infrastructure guaranteed for the future business development of the customers.



EVENT UPDATE

Newtech X OneAsia @ Datacenter Dynamics Enterprise Shanghai

Powered by Newtech Technology, OneAsia participated in the most established conference for the ICT sector, the Datacenter Dynamics Enterprise Shanghai on 13 June 2017. We focused on our new world-class data centers in China & Hong Kong together with dedicated connectivity services and cloud solutions for businesses of all sizes. OneAsia's top management also participated in panel discussion both in CXO Lead Summit and Big Panel.



CEO Roundtable Discussion in ICU'17

BOARDING THE ICU'17 HONG KONG!
20 - 21 JUNE, JW MARRIOTT

PANEL DISCUSSION
DIGITAL TRANSFORMATION AND CONNECTIVITY OF DATA CENTERS

SPEAKER:

THOMAS WONG
ONE ASIA
Executive Director

<https://icu.events/> | info@icu.events | +49 30 639 18818

OneAsia participated in ICU'17 on 20 June 2017. It was an international networking event for key players in telecommunications inclusive of telecoms, data centers, mobile technology, IoT and digital marketing companies. Our Executive Director Tom Wong gave a speech at the session “Digital Transformation & Connectivity of Data centers”.

OneAsia in AWS Summit Hong Kong 2017

The AWS Summit Hong Kong was held on 21 June 2017 with great success. Many visitors showed keen interest in our booth which focused on the latest solution – Smart Cloud with AWS Direct Connect for Data Center Transformation. Seamlessly integrating with the existing IT infrastructure, our end-to-end cloud management satisfies the business needs and boosts the corporate performance of businesses in Hong Kong, China and around the globe.



We are part of the Microsoft Experience



OneAsia has been invited to exhibit in Microsoft Experience with 500+ participants on 19 October 2017. Working with the theme “Seizing Digital Transformation Opportunities Together in the Intelligent Cloud Era”, our representatives had a wonderful time introducing the company’s latest solution: Stress Test as A Service, testing the performance of cloud services, which helps our customers to ensure service quality, and Automated Hybrid Cloud Management enabling clients to efficiently transit the IT applications to the cloud which reduces costs significantly.

Good Times at Legan Networking Party

Organized by Legan Group, the annual party has been held on 8 December, 2017 at The Excelsior Hong Kong. The theme of the night is “Blossom the Future”, meaning all subsidiaries of ours shall blossom in the future. We had a meaningful night catching up with our clients and guests, we definitely had a wonderful time.



AWARD

OneAsia crowned the Best Managed Cloud Service Provider 2017



Our CEO and Founder Charles Lee is honoured to receive the Best Managed Cloud Service Provider 2017 Award in Hong Kong's Most Valuable Companies Award ceremony. OneAsia is dedicated to taking a clear lead in exploring and expanding the data center solutions industry to serve a rapidly growing and competitive market.

CONTACT US

<http://www.oneas1a.com/> | (852) 2406 0198 | Email: info@oneas1a.com

1/F, 9 Wang Kwong Road, Kowloon Bay, Kowloon, Hong Kong

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