# Octagon Gets Smart with Digital Workplace



Octagon Workshop Limited (OWL) is a Hong Kong-based design and construction company specializing in bespoke office interiors, custom refurbishment and renovation, green energy-efficient upgrades and retrofits, and one-stop quality project management.

## **CHALLENGES**

 Octagon was facing difficulties related to the exponential growth of data storage, limited team collaboration, and rising international calls expenses

## **SOLUTIONS**

 OneAsia Digital Workplace including Unified Comms, Cloud-based Server and Storage, Email and Office applications management.

### BENEFITS

- Short implementation time (two weeks)
- Significant cost savings with Total Cost of Ownership (TCO) of 3 years cut by over 50%
- Enhanced collaboration across teams
- Enhanced mobility with cost savings on long distance communication

"The design stage of our business is data heavy, as every single project involves numerous drawings, 3D renderings and high-resolution pictures. As our company continues to grow, we needed a solution to store and share this massive amount of data across project teams. OneAsia Digital Workplace fit the bill."

Daniel Ma, Project Director Octagon Workshop

As a growing Hong Kong-based design and construction company, Octagon started experiencing difficulties with storing and sharing the huge amount of data across project teams. Indeed, the design phase of our business entails numerous project drawings, 3D renderings and high-resolution pictures, and these were growing exponentially. Storing this data on disk was no longer a viable option.

In addition, Octagon was facing limited collaboration across teams, as each employee was storing information on their own machines and this information was not shared. In recent years, Octagon further extended its business territory to neighborhood countries thus incured rising long distance call expenses.

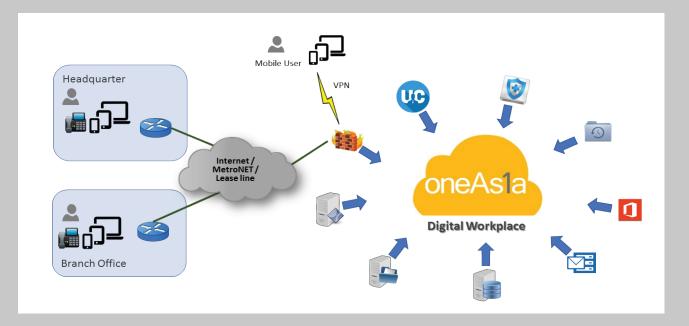
#### " OneAsia Digital Workplace fits the bill."

OneAsia's Digital Workplace is a comprehensive cloud-based addressed solution which incorporates unified communication tools, application/storage server, cloud backup, centralized mobile device and virtual desktop infrastructure etc. capabilities that covers all Octagon's corporate needs.

As a result, unified communication built IP based PBX system which allowed voice/video calls freely roamed on any internet network and saved tremendous IDD cost. Its virtual desktop infrastructure and cloud application storage made accessing any individual's workstation for data retrieval possible, in which improved working efficiency a lot.

Moreover, since Digital Workplace is provided on a pay-as-you-go basis, implementing this solution helps Octagon manage and significantly optimize its IT resources. It is estimated the cost savings over three years based on TCO would amount to 50%.

Finally, implementing Digital Workplace was a breeze, as the migration took only two weeks.



If we can be of help in any way, or if you have business ideas and expectation, please contact us: <a href="http://www.oneas1a.com/enquiry.html">http://www.oneas1a.com/enquiry.html</a>