

OneAsia Newsletter

2021 Vol. 1

Cover Story

OneAsia Partnered with APG, Accelerating Business Network Expansion in North and South East Asia

OneAsia has formed a new strategic partnership with APG Asset Management (“APG”), one of the world’s largest pension investors. APG, on behalf of its Dutch pension fund clients, has made a twenty percent stake investment in OneAsia.

Together with APG, OneAsia will stay focused on expanding our footprint in the high-growth data center market in North and South East Asia with cutting-edge technologies and ESG enhancement.



View the full version of the official press release here: <https://www.oneas1a.com/PDF/press/20210416.pdf>

Product Updates

HKIX Satellite PoP is Now Live at OneAsia Kowloon Bay Data Center

HKIX is one of the largest Internet Exchange points in the Asia Pacific which provides a direct connection with Internet Service Providers (ISPs). OneAsia is delighted to become one of the HKIX satellite site collaborators, enabling customers to enjoy unparalleled network connections without local loops, and full resilience.

Along with the cross-border connectivity and "Express Internet to China", our Kowloon Bay data center also supports carrier-neutral connection with leading service providers. It is committed to enabling all mission-critical information and workloads are fully addressed and protected to overcome your business challenges.



Experience P8 SD-WAN with a 30-day Free Trial

OneAsia offers a 30-day free trial to experience efficient and integrated WAN connectivity for multi-national and retail networks. OneAsia's P8 SD-WAN, powered by Juniper Networks, is a revolutionary tunnel-free SD-WAN solution and one of the most secure and cutting-edge SD-WAN products in the market. This solution combines a load balancer, application-level firewall, session smart routing, and zero-trust security model as a service. It can simplify your network infrastructure and also reduces both Capex & Opex without compromising flexibility and security.

oneAsia
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**Scale Your Business with
P8 Next Generation
SD-WAN Solution**

**Get a
30-Day
FREE Trial Today!**

Event Highlights

C-levels Panel Discussion in Global Datacenter, Cloud and Broadband Infrastructure Conference

It was such an inspiring RBC Capital Market event where industry elites discussed topics ranging from industry trends, global development, and the rising demand in the APAC data center market.

Together with Michael Juniper from AirTrunk, Rangu Salgame from Princeton Digital Group, Darren Hawkins from SpaceDC, Jonathan King from ST Telemedia Global Data Centres, and Jon Atkin from RBC Capital Markets, our Founder and CEO Charles Lee discussed the topic "APAC - Powering the Digital Boom". Mr. Lee shared OneAsia's blueprint for APAC development, challenges, and opportunities in the high-growth data center market, especially in China.



2021 Global Internet Data Conference - Shanghai

It was an immense pleasure to be featured in the 2021 Global Internet Data Conference Shanghai on 7th July. Our Sales Director, Daniel Wang shared valuable insights on how to Deploy Enterprise Cloud Platform and IDC through the Next-generation SD-WAN.



Upcoming Event

New Consumption New Business Digital Intelligence Future Summit

What is the latest technology trend for retail or office network? Join our team of specialists in the captioned summit at Shanghai Mart on 23rd July. We will showcase our revolutionary tunnel-free SD-WAN solution, diversified connectivity across Greater China, and special features of OneAsia Nantong Data Center. Event details:

<https://mp.weixin.qq.com/s/K6N0EKAUJfJE8UJtL1ITbQ>



Cloud Expo Asia, Singapore 2021

We're back in Cloud Expo Asia at Marina Bay Sands, Singapore from 20th to 21st October! Our solution expert will be featured in the speaking session with the hot features of OneAsia's next-generation SD-WAN. Stay tuned for the latest event details: <https://www.cloudexpoasia.com/>



International ICT Expo

The HKTDC International ICT Expo highlights pioneering ICT products and solutions in the market. Come and meet our specialists at Hong Kong Convention and Exhibition Centre on 27th - 30th October. Grab the chance to learn the data center market trend, OneAsia's borderless connectivity, the cutting-edge SD-WAN solution, and more. Register now: <https://event.hktdc.com/fair/ictexpo-en/HKTDC-International-ICT-Expo/>



Media Coverage

CLP Annual Report 2020

Our Founder and CEO Charles Lee appears in the latest CLP annual report discussing with the company's Managing Director SH Chan on energy market player's role in creating new digital infrastructure in the Greater Bay Area. As one of the region's leading data center solution providers, OneAsia believes effective and sustainable energy resources are vital for this innovative hub's development.

Read the full report and check out the detailed conversation on p.57: https://www.clpgroup.com/content/dam/clp-group/channels/investor/document/3-3-financial-reports/2020/e_2020Annual%20Report.pdf.coredownload.pdf

The development of digital infrastructure to support cities and businesses continues to grow, particularly in China and the Greater Bay Area, which in turn is creating new business models and market players. Energy infrastructure is a critical enabler for this to continue. How do you envisage the Greater Bay Area developing in this aspect, and in particular the roles that energy market players can play in creating these new digital infrastructure projects?



Mr Charles Lee
Founder and Chief Executive Officer
OneAsia Network Limited

The Greater Bay Area is an innovative hub and home to some of the world's most successful emerging businesses. As this economic powerhouse develops, intelligent and effective energy services are essential for it to achieve its potential.

The growth of the Greater Bay Area offers immense opportunity, and energy players need to be intensely focused on customers and their needs.

They must provide new business and commercial models and adopt a service mindset across the life cycle of projects and assets, including the possibilities of co-investment.

Given the energy intensity of data centres, we are in a strong position to add value by offering efficiency, advanced design, low-carbon power, and cost-effective solutions. Power accounts for around 40% of data centres' operating costs, so energy players have a vital role to play in helping manage this.

Sustainability is essential as the scale and number of data centres increases, consuming more energy. A central role for energy providers will be to provide a path to sustainable data centres by drawing on their renewable energy development expertise.



SH Chan
Managing Director, China

CLP Holdings 2020 Annual Report

APAC Data Center Growth Strategy Dialogues in datacenterHawk

We are honored to be featured in HawkTalk! Take the opportunity to understand the data center market trend in Asia Pacific and OneAsia's expansion strategies as our Executive Director Michael Chan talks to Dan Scarbrough from datacenterHawk.

Check out the summary and video here:
<https://bit.ly/36ttbEa>



Case Reference in HKTDC Belt and Road Feature Article

OneAsia is featured in HKTDC's latest Belt and Road showcase article highlighting our new Data Center project in Thailand.

Our Founder and CEO Charles Lee shares his experience in building an interconnected digital business network with the support of HKTDC's investment promotion service. HKTDC delivers one-stop advisory and assistance through valuable legal advice, networking with potential partners, and local market information.



Read the full article: <https://bit.ly/3k6zSnI>

CLP Retro-Commissioning Charter Programme

As an operator of a top-tier data center in Hong Kong, OneAsia is committed to environmental sustainability and supports CLP's brand new Retro-Commissioning (RCx) Charter programme. RCx is a cost-effective way to optimize buildings' energy-saving levels without the need to replace existing equipment. It aims at encouraging companies to implement RCx solutions towards long-term decarbonization.

Our team of experts attend the CLP RCx training course and carry out energy efficiency assessments in our data center. By using energy-efficient chillers, we minimize our carbon footprint.

Click to know more about this charter and how to enhance energy efficiency of buildings through RCx: <https://www.youtube.com/watch?v=0NxbSASDLxg>



Corporate Social Responsibility

Renewable Energy Certificate by CLP

Green energy is a global strategy to deal with climate change. CLP's Renewable Energy Certificate programme is to honor companies that purchase electricity produced by local renewable energy sources, generated or purchased by CLP Power.

OneAsia is one of the top 15 purchasers, buying 150,000 kWh of electricity generated from solar power, wind power, and landfill gas projects. We will continue to support CLP's sustainable energy commitment.



Partnership for Educational Excellence from the Education University of Hong Kong

OneAsia values social sustainability by supporting the Program of Leadership Enhancement for Serving Principals from the Education University of Hong Kong since the Year 2015. In a bid to enhance leadership perspective, we shared our business model and leadership knowledge with a total of 14 principals and vice-principals through various seminars.

Legan Group Executive Director, Mr. Julian Wong is honored to meet the principals and receives the Partnership for Educational Excellence Award on behalf of the Group.



Orbis Walk for Sight Virtual Run 2021

Let's cheer for the Orbis Walk for Sight Virtual Run 2021, a walkathon campaign which aims at raising fund and awareness of blindness in developing countries. As one of the corporate sponsors, OneAsia supports this campaign by forming a team to finish 300,000 steps in total within 8 weeks.

