Case study: IT Services

colt

OneAsia Network Limited

Company name
OneAsia Network Limited

Website
http://www.oneas1a.com/

Industry
Managed Services in Data Centre and Cloud

Business overview
Data Centre, Cloud Provider

Customer's demand
• Low latency and high response network
• A trustworthy partner

oneAs1a
亞 洲 脈 絡

Charles Lee
Founder and CEO of
OneAsia Network Limited

'In the future, we will keep working with Colt as we believe cooperating with a trustworthy connectivity partner is the key for us to provide quality service for customers. Colt provides stable and reliable connectivity and gained recognition from the industry, supporting OneAsia in becoming a Super Connector of data and cloud.'

Colt Hong Kong Metro is adopted as a network for connection between the data centres and the financial hub

OneAsia, Headquartered in Hong Kong with offices in Beijing, Shanghai, Shenzhen and Singapore, is a leading IT service and solution provider in Asia providing cloudbased solution as well as data centre services. OneAsia's top-tier rated data centres are located across Asia to keep customers connected from anywhere in the world with consistent levels of quality, security, and service.

| Customer's challenge

OneAsia recently launched a Business Continuity Facility in Kowloon peninsula. This business continuity facility is designed to provide backup services to its customers in the event of service failure or natural disaster to ensure seamless business operation under all circumstances. The challenge was a rapid deployment of connectivity to the facility needed to launch on time. Additionally, it required a leased line via a non-incumbent service provider to ensure good business continuity practices. Lastly, OneAsia sought a trustworthy and reputable provider to protect its customers' businesses.
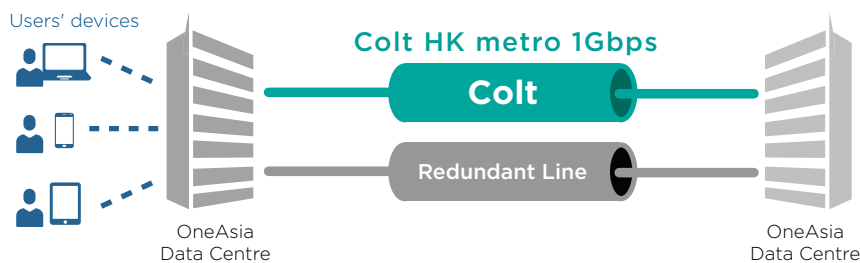
Powered by
colt
IQ
Network

Why Colt

Due to the company's reputation and reliability, OneAsia chose Colt to be a partner in maintaining its daily businesses. Colt has built up a good relationship with OneAsia through various events and won its trust through online advertisement including social media. Furthermore, OneAsia received positive feedback from Colt's global customer network in Asia, Europe, and the US. The breadth and depth of Colt Hong Kong Metro satisfied OneAsia.
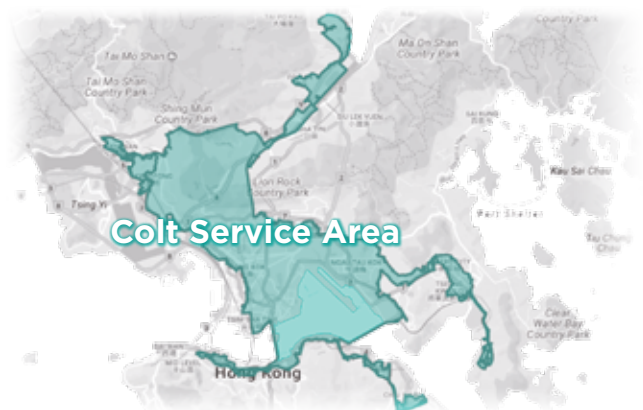
Future Plans

In order to widen up its solution portfolio, OneAsia plans to continue expansion in both data centre services and managed cloud service. OneAsia will also strive to improve the provision of one-stop business continuity service. A reliable connectivity partner is essential for the company to achieve the goal of becoming a "Super Connector" of data and cloud services.

Users' devices

Colt HK metro 1Gbps

Colt

Redundant Line

OneAsia
Data Centre

OneAsia
Data Centre

Hong Kong Metro Service overview

Colt Wave and Ethernet services is addressing the growing demand for high bandwidth and quality network solutions in Hong Kong. Colt Wave service provides a dedicated point-to-point circuit using DWDM technology to support high-capacity and transparent optical services. Colt Ethernet service is a layer 2 carrier-grade service offering highly reliable and flexible connectivity to cloud, data centres, and retail buildings.

- **2,400+** commercial buildings, covering majority of business hubs
- 12+ Data Centres (NTT TKO newly added)

Colt Service Area

- Colt Ethernet Hub & Spoke
- Colt Ethernet VPN
- Colt IP Access
- Colt IP Guardian